

**KMRD**  
PARTNERS, INC.

**Risk Management & Human Capital Solutions**

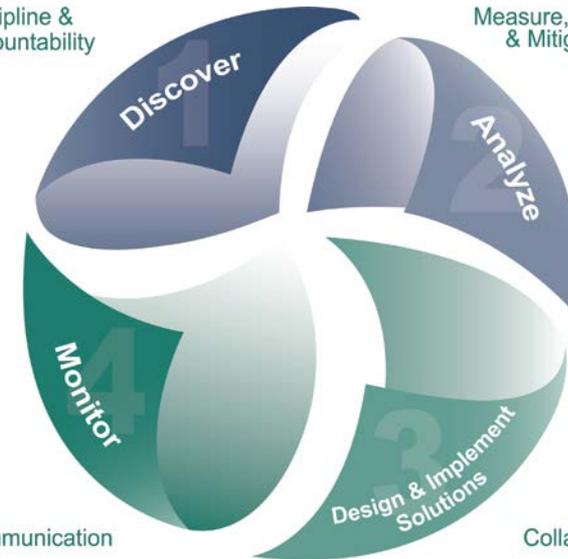


# KMRD

## Client Focused | Results Driven

Discipline &  
Accountability

Measure, Manage  
& Mitigate Risk



Communication

Collaboration

**Presented by:**  
Kevin McPoyle, President  
Bob Dietzel, Co-Founder & Principal





# Our Core Values

- Integrity First
- Client Focus
- Excellence is in the Details
- Continuous Improvement

An underwater scene with a school of orange goldfish on the left and a grey shark on the right, swimming in clear blue water with bubbles. The text "Better Teamwork" is overlaid in the center in a green, italicized font.

***Better Teamwork***

***Better Risk Management***





# Where We Are

- ✓ **Three Offices Outside of Philadelphia**
- ✓ **Clients are mostly headquartered within 150 mile radius of our locations with assets and operations across the country and globe**
- ✓ **Licensed in every State**





Risk Management & Human Capital Solutions

# Who We Support & Where



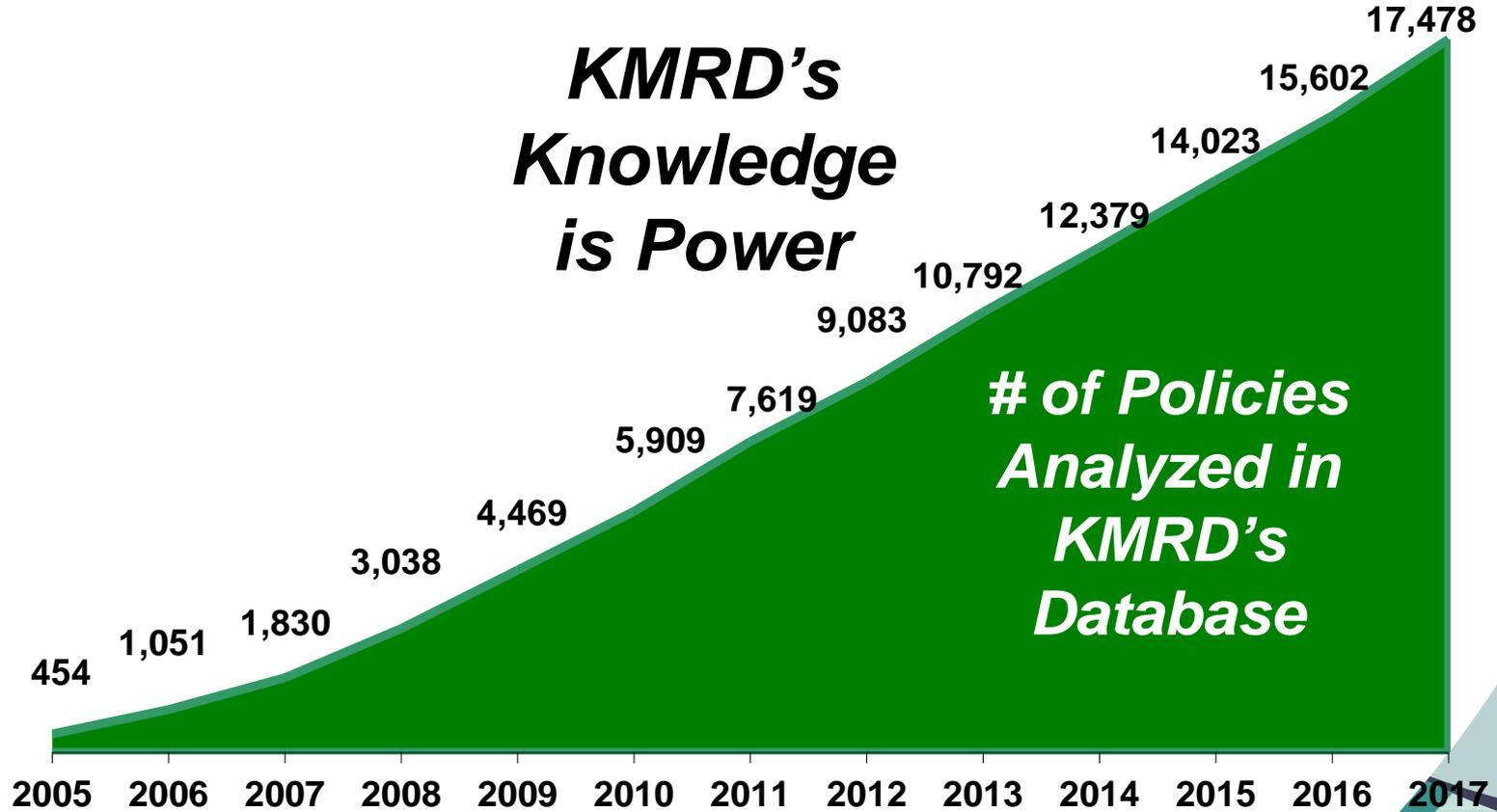
✓ **Global Expertise**





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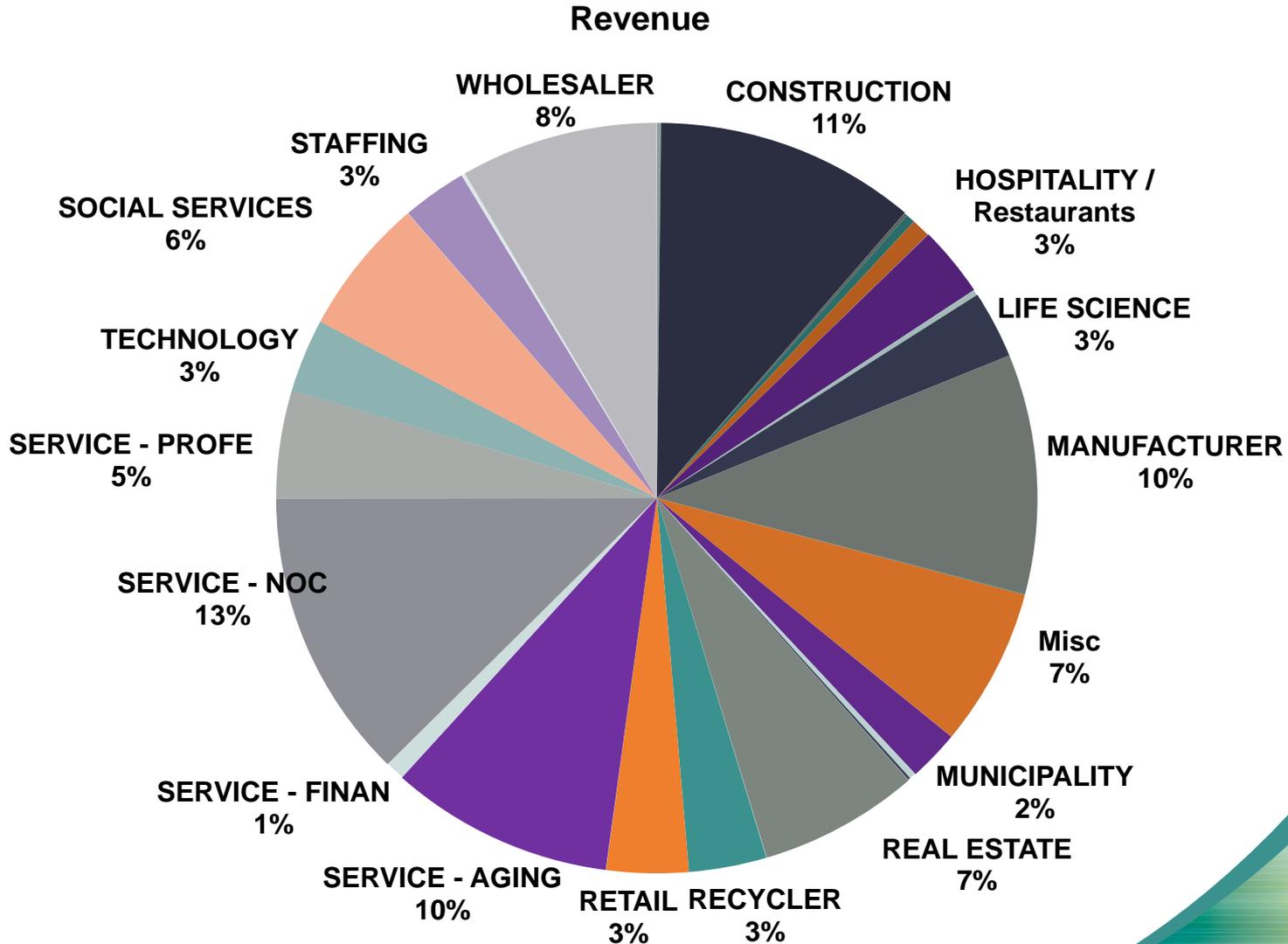
# Coverage Expertise



Includes Coverage Analysis, Policy Reviews, and Coverage Summaries



# The Industries We Serve





Risk Management & Human Capital Solutions



# Who We Work With

- ✓ **We are most loyal to the carriers who serve our clients best...** Our largest carrier has 13% of our business, #2 has 6%
- ✓ **We actively do business with more than 150 insurance companies**



HARFORD MUTUAL



Berkshire Hathaway



TOKIOMARINE



# Awards



*JOHN GARBER  
NOMINATED AS  
HR CONSULTANT OF THE YEAR*





COMMUNITY TEAMWORK  
SERVING OTHERS  
FUN FAMILY

# Community

## KMRD Cares – Giving back to those less fortunate



Don't  
SUCK  
ON  
CANCER

**KMRD PARTNERS, INC**  
Risk & Insurance Solutions  
PAY TO THE ORDER OF  
The Children's Hospital of Philadelphia  
Fifteen Thousand  
**CHOP DAISY**  
1-877-940-6

Date May 24, 2016  
CHECK AMOUNT \$15,000.00

Cancer Support Group  
KMRD  
Certificate of Appreciation