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**Risk & Insurance Solutions**

The KMRD Partners management team knows from first hand experience the value veterans bring to the workplace.

After being awarded a BS in Engineering from the United States Military Academy, Kevin McPoyle, co-founder and president of KMRD Partners, was commissioned as a 2nd Lieutenant and served as an attack helicopter pilot.

Kevin is also a Regional Director at Disabled Veterans Insurance Careers, a non-profit organization offering disabled veterans job training, job opportunities, and the prospect of a meaningful career in the insurance industry.

Keith Boyer, a Managing Partner of the firm, served with the United States Marine Corps. Keith's service as an infantryman/military police officer, and later, as a criminal investigator provided him the opportunity to travel extensively throughout the world during his eight-year active duty career.

#### **This is what you get when you hire a firm led by veterans:**

**1. Teamwork:** Although the letter "I" appears three times in "military service," all branches of the military train members to develop a highly evolved commitment to teamwork.

If you want commitment to teamwork, hire a firm led by veterans.

**2. Dedication:** Men and women serving our nation are dedicated to serving each other and the corporate mission. Their laser-like focus of accomplishing corporate goals makes veterans great to work with.

If you want commitment to doing a job right, hire a firm led by veterans.

**3. Training:** There are no easy answers in today's military services. All aspects of service from local customs to weaponry to people management require extensive training. Veterans bring

this training and learning discipline to the workplace.

If you want "coachable" support personnel, hire a firm led by veterans.

**4. Discipline:** Veterans have been molded to accept occasional setbacks and continue the mission to completion. Adaptable, committed to success and needing little top-down instruction, veterans make great professionals.

If you want business partners who are disciplined self-starters, hire a firm led by veterans.

**5. Results:** There is no "could have, would have, should have" in the military.

If you want actionable results, hire a firm led by veterans.

#### **This is what you get when you hire KMRD Partners:**

KMRD reduces the overall cost of risk for clients by producing a greater value for each insurance dollar spent, while utilizing an enterprise risk management approach to engineer the optimal solution. The firm's diagnostic process is supported by its unique collaborative technology, KMRD XCHANGE®.

We increase our clients' level of asset protection while decreasing the overall cost of risk by pursuing a two-tiered strategy. We reduce enterprise risk and increase enterprise value.

Through KMRD Partners XCHANGE®, our proprietary collaboration tool, our firm has committed itself to offering a best-in-class business system that enables our clients to gain online access to all of their files 24/7/365.

By contacting KMRD Partners, your company will not receive an insurance quotation. Instead, our risk management team will discuss the optimal risk management solution which will support your company's short and long term goals.